



www.aeconnect.co.in



Company Profile



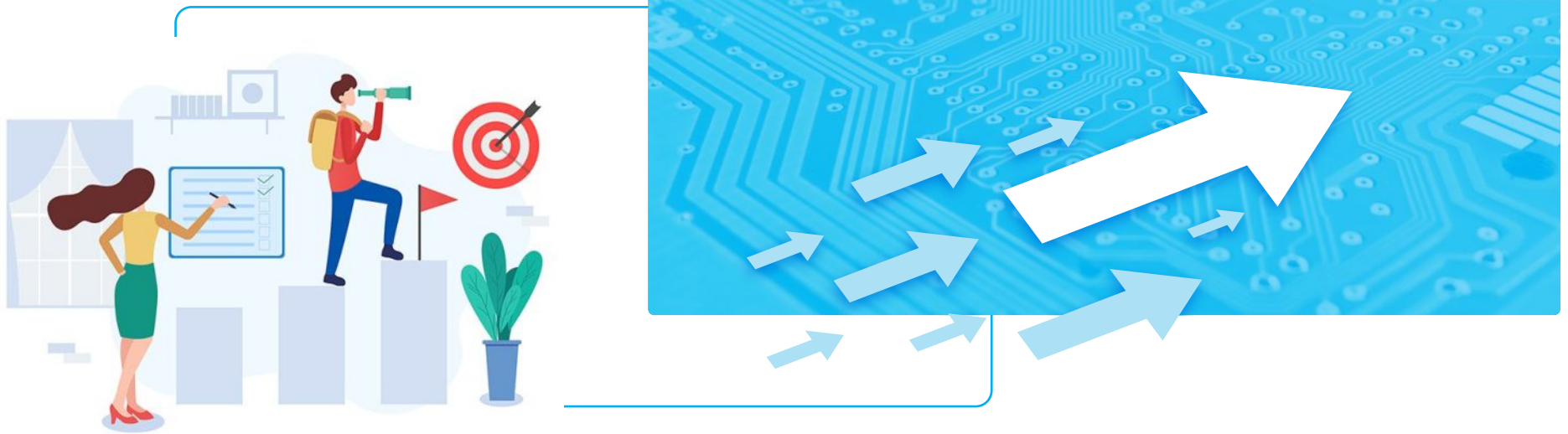
Connecting Since 2005

AE Connect Empowered by the technology of connectivity headquartered in Gujarat is an Indian manufacturer of networking and connectivity products. From relatively modest beginnings in 2005 by a highly motivated individual, we have rich experience in providing high-class networking products and solutions. The company has grown and built its credibility over the last 15 years with its best-in-class quality products that are high performance and are extremely user-friendly.

AE Connect's products are focused on the **“Internet of Things”** such as CCTV surveillance, Wi-Fi coverage, VoIP phone system, Smart Home, Smart Buildings, etc. The products have successively entered in India and overseas with a wide network of 200+ dealers and distributors. Our switching solutions are optimized

for a wide range of industries including service providers, financial services, Government and public sectors. Our products are useful in various application areas like Telecom & Mobile operators, Fiber network operators and various other Network operators to achieve their needs and demands.

Our infrastructure is equipped with advanced machines and appliances to fulfil the various demands of our clients. AE Connect has its in-house Research & Development unit which specializes in design, development and customization of Networking Passive Products i.e. Copper & Fiber and also IP surveillance for large and medium scale Industries.



Our Objectives

To deliver high-quality, efficient and reliable networking products to simplify the data and video networking experience for consumers by offering easy-to-understand, affordable and excellent service.

Our Philosophy

To provide globally trusted next-generation data networking and video surveillance products, solutions and services across the world.



Why **Connect** With Us?

AE connect believes in serving the best by designing solutions to those challenges faced by the customers. With our extended product portfolio & solutions by establishing India's first computer hardware manufacturing factory, we are always ready to interact with new customers.

For the last few years, we were importing products from other countries. But now we are proud to announce that we are manufacturing PoE Switches in India. It is our first 'MADE IN INDIA' product. With large clients and distribution

channels all over India and overseas, we are ready to work on any project related to networking products and services.



**ALWAYS A PERFECT BALANCE OF HIGH
PERFORMANCE, POWER-EFFICIENCY, AND CONNECTIVITY**

How We Connected **Problems**



MADE IN CHINA



**INTERNATIONAL
SHIPPING COST**



**HEAVY
CUSTOM DUTY**



**HIGHER MINIMUM
ORDER QUANTITY**



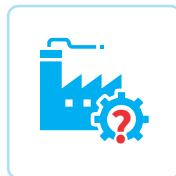
**NO QUALITY
ASSURANCE**



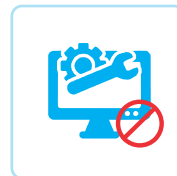
**HIGH TIME REPLACEMENT
AND REPAIRING**



**SHIPPING AND
MANUFACTURING TIME**



**DIFFICULTIES TO
VISIT MANUFACTURER**



**NO SUPPORT WITHOUT
CAD DRAWINGS**



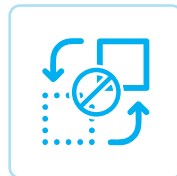
**COSTLY MOLD
AND TOOL**



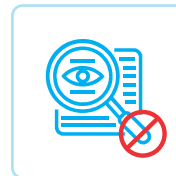
**NO SECURITY
WHILE SHIPPING**



**LIMITED DESIGN
FOR OEM ORDERS**



**NO MINOR CHANGES
IN PRODUCTS**



**NO TRANSPARENCY
IN THE PROCESS**

With **Opportunities.**



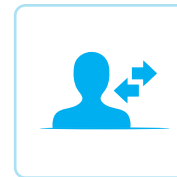
MADE IN INDIA



**INTERSTATE
SHIPPING COST**



**SAVE
CUSTOM DUTY**



**QUICK
TURNAROUND TIME**



**EASE OF MEETING
AND VISITING**



**SAVE UP TO 30% COST AS
COMPARED TO IMPORTING**



FULL TRANSPARENCY



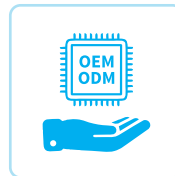
**SUPPORT WITHOUT
A CAD DRAWING**



**AFFORDABLE
MOLD AND TOOL**



**HUGE DESIGN LIBRARY
TO CHOOSE FROM**



**OEM AND ODM
SUPPORT**



**CUSTOMIZABLE MINIMUM
ORDER QUANTITY**

Our Company is firmly committed to delivering high quality, efficient and reliable Networking products, solutions and services with the latest high-quality technologies at affordable prices.



DESIGNED FOR NETWORKING

All we had was an idea, a highly motivated individual and our passion for network designing. From modest beginnings in 2005 to growing and building our credibility, with the best quality products, we have come far. What was then only imagined is now proven, a living fact. Our growth is a result of all our hard-working, passionate employees and astounding clients. Thank you all for the unwavering faith and support. We still have a long way to go!

WHAT IS NOW PROVED WAS ONCE ONLY IMAGINED.

William Blake

Ethics **Connecting** You To Guaranteed Satisfaction.

AE Connect is obliged to the highest standards of ethics and values in all its business activities. Our ethics and core values shape us and depict the way we lead our business. Being a renowned brand, Leadership gives us the spirit to mold a better future in Networking. Every decision and initiative taken by us has customers at the core, as customer satisfaction is of utmost importance to us. We are honest, real, adhere to our commitments and are equitable with everyone. Continuous learning is the way to lead Innovation, as we strive to develop better networking solutions. Employees are the core of our success, we endeavor every effort to attract and retain excellent and highly-motivated employees.

- **LEADERSHIP**
- **CUSTOMER FOCUS**
- **INTEGRITY**
- **INNOVATION**
- **LOYALTY**



Connecting You With The Internet Of Things

1. POE SWITCHES
2. OPTICAL FIBER SOLUTIONS
3. STRUCTURE LAN SOLUTIONS
4. NETWORKING RACK CABINETS
5. OEM & ODM

Our switching solutions are optimized for a wide range of industries including service providers, financial services, Government and public sectors. Our products are useful in various application areas like Telecom & Mobile operators, Fiber network operators and various other Network operators to achieve their needs and demands.





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POE SWITCHES

- High Power Budget
- Auto Surveillance VLAN
- Plug and Play
- Variable Port Configuration



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PoE Switches

“ WITH HIGH-SPEED NETWORK CONNECTION AND VARIABLE PORT CONFIGURATION OUR POE SWITCHES WILL CONNECT YOU WITH THE FUTURE. ”

PoE switches are network switches or hubs that transmit network data and supply power to connected devices. PoE stands for Power over Ethernet. AE Connect's PoE switches offer high-speed network connection and power supply to one PD through a single port. This in-turn reduces the need for extra outlets and extension cables, it saves deployment cost and labour efforts as well. PoE switches are ideally used to power up devices like IP cameras in surveillance industries, VOIP Phone, Wireless access point and other PoE powered devices.



USPs OF AE CONNECT POE SWITCHES:

High Power Budget: Supports IEEE 802.3af PoE & 802.3at PoE Plus standards that provide up to 30 watts of power per port for 802.11ac wireless APs and video IP phones.

Plug and Play: PoE switches support 802.3af and IEEE 802.3at standards so users can deploy normal or high-power PDs flexibly without additional settings.

Auto Surveillance VLAN: Time-based PoE for scheduling power of cameras which saves costs of deploying and maintaining two separate networks.

Variable Port Configuration: It provides a complete portfolio from 4 to 24 ports and allows connections for both 15.4 & 30- watt IEEE 802.3at devices without power-socket phones.



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OPTICAL FIBER SOLUTIONS

- Optical Fiber Cable
- Media Converter & Fiber Patch Cords
- SFP Module
- Fiber Distribution Box (FDB) Ip65 Rated
- SFP Based Fiber Switch
- FFTH Products



Optical Fiber Solutions

**“ SUIT ALL YOUR NEEDS WITH OUR
CUSTOMIZABLE OPTICAL CABLE SOLUTIONS. ”**

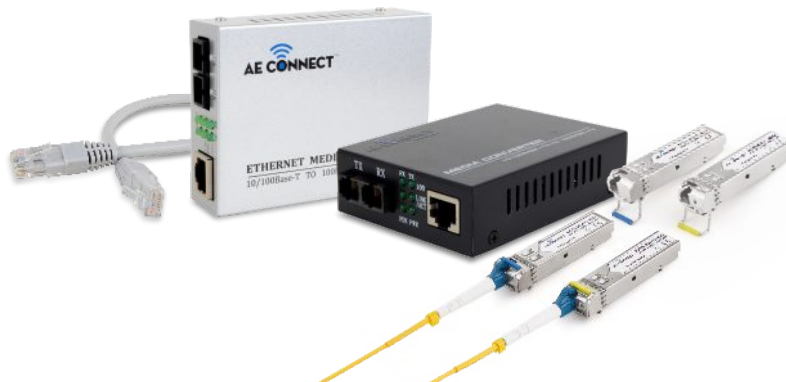
Fiber optic cables are used in our everyday lives and have become more common in the past few years. They contain very thin strands of glass to transmit information through light.

One of the biggest advantages of using fiber optic cables over traditional copper cables is that they are capable of transmitting large amounts of data very quickly. Moreover, they are a lot less bulky than other cables. This makes

them perfect for corporates and internet providers who want to allow their customers to obtain high-speed internet.

AE connect offers customized cable solutions and a wide variety of choices to suit almost all your fiber testing and maintenance needs. Our optical fiber products are fairly priced and competitive at market rates. We offer the best quality products with optimum durability.

Explore the wide range of cable solutions at AE Connect catering to your needs of digital transformation.



- **OPTICAL FIBER CABLE**
- **FIBER DISTRIBUTION BOX (FDB) IP65 RATED**
- **MEDIA CONVERTER & FIBER PATCH CORDS**
- **SFP BASED FIBER SWITCH**
- **SFP MODULE**
- **FFTH PRODUCTS**



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STRUCTURE LAN SOLUTIONS

- Lan Cables i.e. CAT6 UTP, F/UTP, S/FTP, CAT6A FTP, UTP Patch Cord Cat6 Cat6A
- Professional Networking Tools Lan Tester Crimping tools
- Cat6 Passive Component i.e. patch panel, Keystone Jack or IO & Faceplates
- RJ 45 Connectors UTP and SFTP

Structure LAN Solutions

**“ EVALUATE, DESIGN AND INSTALL THE OPTIMUM
INTEGRATED SYSTEM FOR YOUR COMPANY. ”**

Local area networks (LAN) play a crucial role in ensuring the stability and performance of all applications within the company. We specialize in providing professional network support services to small and medium-sized companies. We design and build cabling infrastructure systems that support multiple voices, data, video and multimedia systems. We will help you evaluate, design and install the optimum integrated system for your company. We provide infrastructure cabling of the highest quality, to ensure that your networks run at full wire-speed and maintain the highest possible availability.



Moreover, our Structured LAN products are fairly priced and competitive at market rates and in no way compromised in quality. We offer the best quality products with optimum durability.

Enlisted below are the various LAN products offered by AE Connect:

- **LAN CABLES I.E. CAT6 UTP, F/UTP, S/FTP, CAT6A FTP**
- **UTP PATCH CORD CAT6 CAT6A**
- **CAT6 PASSIVE COMPONENT I.E. PATCH PANEL, KEYSTONE JACK OR IO & FACEPLATES**
- **PROFESSIONAL NETWORKING TOOLS LAN TESTER CRIMPING TOOLS**
- **RJ 45 CONNECTORS UTP AND SFTP**



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NETWORKING RACK CABINETS

- Wall Mount Racks
- Server Racks
- Outdoor Racks



Networking Rack Cabinets

**“ REDUCE UNNECESSARY MACHINERY COMPLICATIONS
AND PROBLEMS OF MALFUNCTIONING WITH
OUR CABINETS ”**

Network cabinets are used for the storage of routers, patch panels, switches and a wide variety of networking equipment as well as networking accessories. With the experience of more than 15 years in producing and manufacturing, we design, manufacture customized Sheet Metal components and assemblies with the accuracy. We complete the production by keeping the solution in mind and incorporating principles of Product design Optimum Material selection.

We can take an idea through concept to engineering drawing, prototype, tool design and manufacture to final components and assemblies by using available software and other required infrastructure.

The Price factor at AE Connect is advantageous because of the productive utilization of the machines and using tool Design that reduces unnecessary manufacturing complications.

AE Connect offers the following Network Rack Cabinets:

- **WALL MOUNT RACKS**
- **SERVER RACKS**
- **OUTDOOR RACKS**





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OEM AND ODM

Your Idea, Our Design!

- Customized Designing
- Passionate Engineering



OEM/ODM Service

AE CONNECT CAN PROVIDE OEM/ODM SERVICES AS FOLLOWING:

1. We can design packaging as per your requirement or you can furnish the customized packaging design to us.
2. Give your electric version logo to us, we can design the silkscreen or nameplate for you. You can also design it at your end.
3. Our engineer will place your logo into the interface of the software and add/delete the software function as per your requirement;
4. Change the case of the product as your requirement;
5. Change the function of the product as your requirement;
6. All the information/documents from the third party will be confidential with us.

IF YOU ARE WILLING TO DO AN OEM PROJECT, THEN WE CAN ASSIST YOU IN THE FOLLOWING WAYS:

1. We will collect OEM details from the customer for a 100% understanding of the project. We then evaluate the business opportunity & technical feasibility. Our engineer will give feedback to the OEM projects with his professional opinions. After further discussion regarding details, the OEM project will be evaluated with estimated time and cost.
2. With the order confirmation, advance payment is required for the commencement of the project.
3. Once the evaluation process is completed and on the receipt of the prepaid amount, the final process is established to do our best and bring out the new product within the given timeline. If the product is being designed by the OEM customer, it will be the OEM customer's responsibility for patent registration.

We assure that will never sell the products to any third party without the OEM customer's permission.



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Thank You